



# USDA TURKEY MARKET NEWS REPORT

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Agricultural Marketing Service

Poultry Programs

Market News and Analysis Branch

## NATIONAL TURKEY MARKET-AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS



The market tone on fresh and frozen 8-16 lb. hens and 16-24 lb. toms was barely steady to weak. Demand and trading seasonally slow, limited trading noted for fill-in basis at a price to be determined. Offerings in a full range, light to burdensome. Bulk parts and meats market tone steady to weak. Demand was light. Offerings are mixed.

### EXPORT MARKET HIGHLIGHTS

Trading centered on full-cut wings and tom 2-joint wings, balance was slow. Demand light to moderate. Offerings mixed.

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **DECEMBER 18, 2007**

CURRENT SHIPMENTS 2/					FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL PER
8-16 LB HENS									
EASTERN REGION 3/	78-82	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	78-82	-	-	-	-	-	-	-	-
WESTERN REGION 5/	78-82	-	-	-	-	-	-	-	-
16-24 LB TOMS									
EASTERN REGION	78-82	-	-	-	-	-	-	-	-
CENTRAL REGION	78-82	-	-	-	-	-	-	-	-
WESTERN REGION	78-82	-	-	-	-	-	-	-	-

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **DECEMBER 19, 2007**

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	OFFERS	SALES	WTD AVG	VOLUME (000)	WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL PER
8-16 LB HENS									
EASTERN REGION 3/	78	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	78	-	-	-	-	-	-	-	-
WESTERN REGION 5/	78	-	-	-	-	-	-	-	-
16-24 LB TOMS									
EASTERN REGION	78	-	-	-	-	-	-	120	DEC
CENTRAL REGION	78	-	-	-	-	-	-	-	-
WESTERN REGION	78	-	-	-	-	-	-	-	-

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**NATIONAL YOUNG TURKEY PARTS** INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 18 DECEMBER 2007.

The market tone on tom breast meat and destrapped tenderloins was steady to instances weak, scapula steady to fully steady and the balance of white meat cautiously steady to steady. Demand light. Offerings of tom breast meat and destrapped tenderloins adequate to instances burdensome, scapula light to adequate, balance of white meat adequate to fully adequate. Retail features for this week are active on fresh and frozen bone-in breasts, however, average prices are higher than last year's levels. Retail features were also active on rotisserie breasts with average prices lower than last year's levels. Ground turkey, however, slowed from last week, but still above year ago levels. Trading was moderate on tom 2-joint wings for export, balance slow. For export: fresh hen WOGs 83, tom defatted gizzards 86.50 cents delivered.

**DOMESTIC TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		R	135.00	2
BREASTS, 4-8 LBS GRADE A--FRESH 2/		F	158.00	200
BREASTS, 4-8 LBS PLANT GRADE 2/				
DRUMSTICKS, TOM	59.00-60.00		59.50	80
DRUMSTICKS, TOM--FRESH		F	58.00	40
DRUMSTICKS, HEN		F	58.00	40
WINGS, FULL-CUT, TOM		F	48.50	40
WINGS, FULL-CUT, HEN		M	45.00	32
WINGS, V-TYPE, TOM		F	59.00	28
WINGS, V-TYPE, HEN				
NECKS, TOM		M	56.00	10
NECKS, HEN				
BREASTS, B/S, TOM 3/				
BREASTS, B/S, TOM--FRESH 3/		M	175.00	40
THIGH MEAT		F	96.00	40
THIGH MEAT--FRESH		F	96.93	129
BREAST TRIM MEAT				
SCAPULA MEAT		F	72.00	80
WING MEAT WITH SKIN				
TENDERLOINS				
DESTRAPPED TENDERS		F	168.00	40
DESTRAPPED TENDERS--FRESH		F	175.00	56
MECHANICALLY SEPARATED 4/	19.00		19.00	40
MECHANICALLY SEPARATED--FRESH 4/		F	17.86	148

**EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS		M	61.00	104
WINGS FULL-CUT - TOMS	49.00		49.00	52
WINGS, V-TYPE, TOM	60.00-62.00		60.67	312
TAILS		T	27.50	40
MECHANICALLY SEPARATED 4/				
THIGH MEAT - FROZEN				

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

**SAN FRANCISCO PROCESSED TURKEY**  
**DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
TURKEYS Y HENS	121-145
TURKEYS Y TOMS UNDER 22#	116-149
TURKEYS Y TOMS 22-24#	114-145
TURKEYS Y TOMS 24-26#	114-145
TURKEYS Y TOMS 26 LBS & OVER	119-145

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY**  
**DELIVERED TO RETAILERS**

	RANGE
FRESH TURKEYS Y HENS 8-16#	120-129
FRESH TURKEYS Y TOMS 14-24#	
FROZEN TURKEYS Y HENS 8-16#	82-85
FROZEN TURKEYS Y TOMS 14-24#	82-83
FROZEN TURKEYS Y TOMS 24-28#	82-83

**NATIONAL YOUNG TURKEY PARTS** INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 19 DECEMBER 2007.

The market tone on tom breast meat and destrapped tenderloins was steady to weak, balance of white meat mixed. Demand was seasonally light. Offerings of tom breast meat and destrapped tenderloins adequate to instances burdensome, balance of white meat adequate to fully adequate. Retail feature activity index is very high due to stores running multiple promotions on turkey items. Offers are active on fresh and frozen whole turkeys, in the East, with multiple labels being offered at a wide range of process. Trading was moderate on tom 2-joint wings for export, balance slow.

**DOMESTIC TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		R	135.00	2
BREASTS, 4-8 LBS GRADE A--FRESH 2/		F	158.00	200
BREASTS, 4-8 LBS PLANT GRADE 2/				
DRUMSTICKS, TOM	59.00-60.00		59.50	80
DRUMSTICKS, TOM--FRESH		F	58.00	40
DRUMSTICKS, HEN		F	58.00	40
WINGS, FULL-CUT, TOM		F	48.50	40
WINGS, FULL-CUT, HEN		M	45.00	32
WINGS, V-TYPE, TOM	58.00		58.00	80
WINGS, V-TYPE, HEN				
NECKS, TOM		M	56.00	10
NECKS, HEN				
BREASTS, B/S, TOM 3/				
BREASTS, B/S, TOM--FRESH 3/	169.00-178.00		172.33	120
THIGH MEAT		F	96.00	40
THIGH MEAT--FRESH	97.00		97.00	40
BREAST TRIM MEAT				
SCAPULA MEAT		F	72.00	80
WING MEAT WITH SKIN	83.00		83.00	40
TENDERLOINS				
DESTRAPPED TENDERS	160.00		160.00	20
DESTRAPPED TENDERS--FRESH		F	175.00	56
MECHANICALLY SEPARATED 4/	19.00		19.00	40
MECHANICALLY SEPARATED--FRESH 4/		F	17.86	148

**EXPORT TRADING**

DRUMSTICKS, TOMS	60.00		60.00	120
WINGS FULL-CUT - TOMS	49.00		49.00	54
WINGS, V-TYPE, TOM	60.00-62.00		60.67	324
TAILS				
MECHANICALLY SEPARATED 4/				
THIGH MEAT - FROZEN				

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

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